

As we approach year-end, we are pleased to update you on the growing impact Bulamu is having in improving the lives of impoverished Ugandans. Our fifth weeklong medical camp of the year, in the Masindi District of Western Uganda, brought our total to **61,588** patients treated in 2019, an increase of 44% over the prior year. In 2019, Bulamu’s Supercamps averaged **12,318** patients at a direct cost of **\$5.41** per patient. We provided **92,232** individual medical procedures, an average of **1.5** for each patient who walked through the gate. We believe there is no more cost-effective model for providing professional medical care to Africans in need. In this letter I want to focus on two important elements of the Bulamu service delivery model.

THE BULAMU ANGEL PROGRAM

While Bulamu originally focused on primary care, our mission has extended to many services normally only offered at hospitals. We performed surgeries on **1,284** Supercamp patients in 2019 and delivered **96** babies. We also arranged treatment for **732** Angel Patients, an increase of **84%** over last year. Of those, **149** needed surgeries at referral hospitals or specialty facilities. We arrange for their direct admission, perform diagnostic tests, pay for family travel and upkeep, and cover the patient’s share of treatment costs. At an average cost of **\$50** per patient, Angel Program expenses now account for **10%** of the typical camp budget of **\$72,000** and are included in our average cost of under \$6 per patient. Angel patient numbers are increasing as Bulamu’s reputation spreads. More patients are traveling longer distances to come, knowing they will receive the care they need. For varied reasons, the existing system has failed them, and they consider us their last and best hope. This is one area where our services are clearly saving lives.

ANGEL PATIENTS



Bulamu’s hard-working obstetrics team delivered 16 newborn babies at the November Supercamp, bringing the total to 96 babies delivered this year.



Mr. Alimpa had suffered from a hernia for 30 years before coming to our Masindi camp and having it repaired by a Bulamu surgeon. After the surgery, he was smiling.

BULAMU ANGEL PROGRAM SUMMARY, JUNE-DECEMBER, 2019			
Rank	Disease/Condition	Patients	Percent
1	Osteomyelitis (bone conditions)	88	19%
2	Ear, Nose, & Throat ailments	77	16%
3	Gynecology Conditions	49	10%
4	Eye Disease (cataracts, glaucoma)	41	9%
5	Cervical Cancer	25	5%
6	Neurology Issues (hydrocephalus, tumors)	19	4%
7	Skin/Dermatology	19	4%
8	Infertility (male & female)	16	3%
9	Hernias	14	3%
10	Heart Conditions	14	3%
11	Urological Conditions	12	3%
12	Vaginal/Rectal Fistulae	9	2%
13	Oral Surgery (tumors, etc.)	7	1%
	All Other	77	16%
	Total Angel Patients	467	100%

THE BULAMU ECOSYSTEM: OUR VALUED PARTNERS

We continue to rely on our partner organizations to provide specialty services to our patients free-of-charge. They join with us because accessing **12-15,000** patients in one week is such an efficient means for them to accomplish their own missions. A good example of that is the **Kampala Central Lions Club**, a service organization led by president Frank Muramura that focuses on eye care. At the November camp, the Lions Club team performed 101 cataract surgeries to patients who we previously would have sent to private eye clinics at our expense. The Kampala Lions' generosity will allow us to shift our Angel budget to other patients, whose conditions may be even more critical. In this way, the Supercamp model keeps expanding organically.



Dr. Grace Ssali, part of the Lions Club team that performed 101 cataract surgeries, is restoring sight to dozens of patients—some of whom had not seen for years. Ugandans love to perform acts of service for people who are less fortunate, a trait that makes the Supercamp possible.

Other examples of valued partnerships are:

- The **Uganda Cancer Institute**, which screened an average of 458 women for cervical cancer at each camp in 2019.
- Uganda's **Infectious Disease Institute**, which provided 50 free circumcisions to men at the November camp, as part of Uganda's highly successful strategy to reduce HIV/AIDS rates—currently down to about 5.5% nationwide.
- The local **District Government** that hosts each camp, turning over a Health Center IV campus to us for the week and helping with publicity, staff recruiting, ambulances, security, and other support—all in a free exchange of services with Bulamu.

In a recent letter, Dr. Henry Mwebesa, Director General of the Ministry of Health, said, "In the context of Uganda's healthcare system, Bulamu is a highly effective catalyst for mobilizing local resources and is an organization that the Ministry of Health is proud to have as a partner."

CONCLUSION: SOME CREATIVE END-OF-YEAR GIFT IDEAS

If you believe that all lives have equal value, we would argue that a gift to Bulamu Healthcare will have more direct impact on improving people's lives than any other organization available. Here are some examples of the impact your gift today can have:

- **\$500** will allow about 100 poor Ugandans, a majority of whom are women and children, to receive medical care they vitally need at a Bulamu Supercamp.
- **\$1200** will purchase an oxygen concentrator and nebulizer that will simultaneously supply oxygen to two patients who are critically ill and might die without it. It can do this for different patients every week, indefinitely, by simply plugging it into the wall.
- **\$1500** can provide clean well-water piped into a medical facility that currently lacks running water.
- **\$5000** will pay for 100 Angel Patients who need escalation to an acute care facility for what could be a life-saving procedure.
- **\$10,000** will provide diagnostic devices needed for doctors and nurses to take vital signs at public health facilities a district where Bulamu is installing The Health Center Excellence (HCE) Program.

At whatever level you can support Bulamu Healthcare, **we thank you for your generosity** in making the world a better place!

Dick Chandler

Richard H. Chandler, Board Chair and CEO